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**Postal address:** 1363 Budapest, Pf.: 9.

**Address:** 1055 Budapest, Falk Miksa st. 9-11.

**E-mail:** ugyfelszolgalat (@) naih.hu URL: <http://naih.hu>

The logo for 4iG, featuring a stylized lowercase 'i' with a dot and a large uppercase 'G', both in white. The background is a vibrant blue and orange digital space with glowing lines and data points.

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# 4iG

INVESTOR PRESENTATION  
Q2&H1 2024 RESULTS  
2. SEPTEMBER 2024

# EXECUTIVE SUMMARY

## 4iG CONTINUES TO GROW AND EXPANDS INTERNATIONAL FOOTPRINT

### Hungary:

- **Acquisition of PR-Telecom:** 4iG Group has signed a sale and purchase agreement to acquire a 100% stake in PR-Telecom Távközlési Zrt. (PR-Telecom), a regional fixed line telecommunication operator in Hungary. This acquisition will add **250,000 households** to 4iG Group's access network and **55,000 new customers** to the customer base and **3,400 kilometres of fixed infrastructure**.
- **Acquisition of Direct One:** DIGI Távközlési és Szolgáltató Kft, has signed a sale and purchase agreement for the acquisition of the Hungarian satellite customer base Direct One, and optionally for the acquisition of its cable television portfolio, depending on the consent of the local operators. With this transaction, 4iG Group will add **155,000 satellite subscribers** to its customer base, solidifying its dominant position in Hungarian satellite broadcasting with the collective customers of DIGI and Direct One.
- **Strategic agreement with RTL Hungary:** the 4iG Group and RTL Hungary have entered into a strategic partnership agreement, which covers the distribution of RTL Hungary's television channels and the RTL+ streaming service, as well as cooperation in program production.

### Abroad:

- **Telecom Egypt and the 4iG Group:** the parties signed a MoU to establish a JV to build, operate and commercialize Fiber To-The-Home (FTTH) and Fiber-To-The-Site (FTTS) fiber access infrastructure on a wholesale basis in Egypt.
- **North Macedonia:** during an official visit to Budapest, North Macedonia's Deputy Prime Minister, Aleksandar Nikoloski, and Gellért Jászai, Chairman of 4iG Group, expressed strong interest in exploring opportunities to enter the North Macedonian telecommunications market to offer mobile and fixed services.

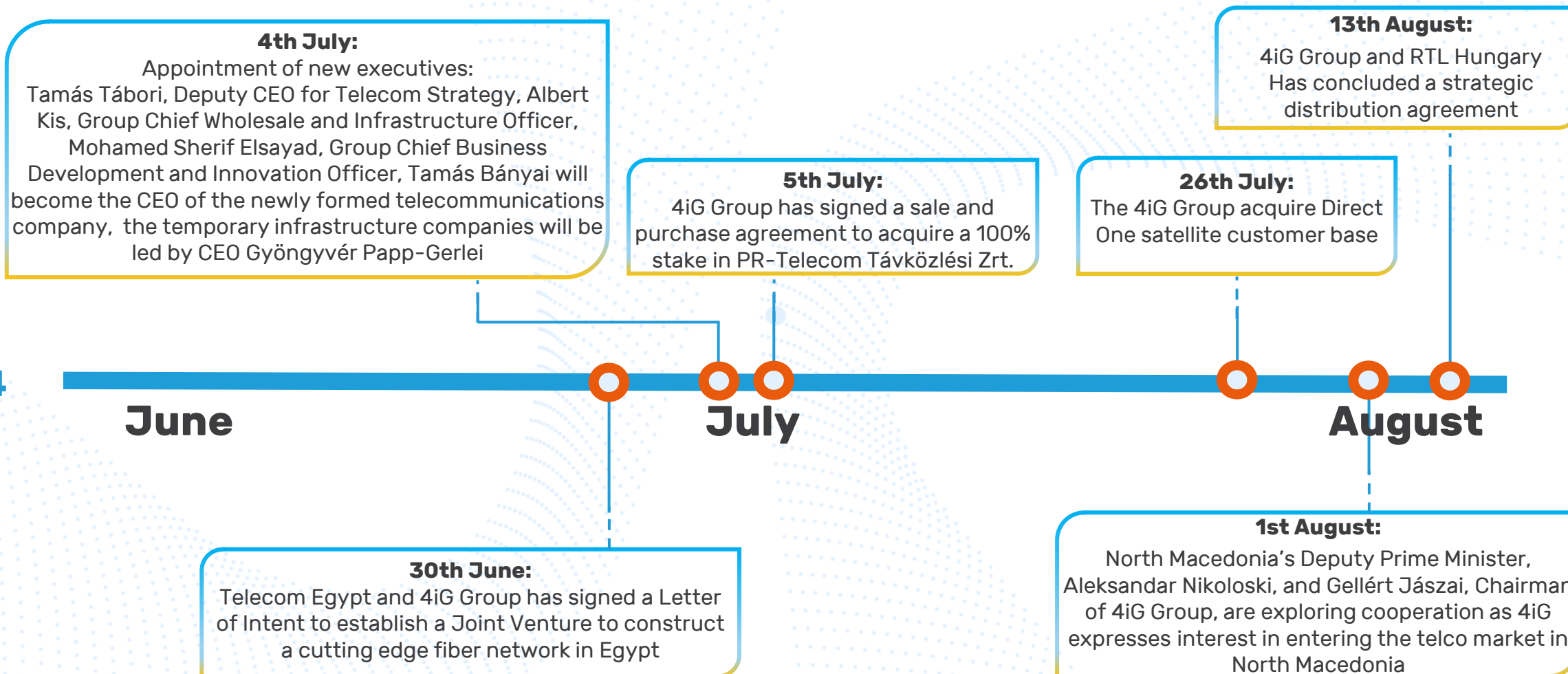
# Q2 2024 KEY EVENTS TO DATE: UPDATE SINCE Q1 EARNINGS CALL



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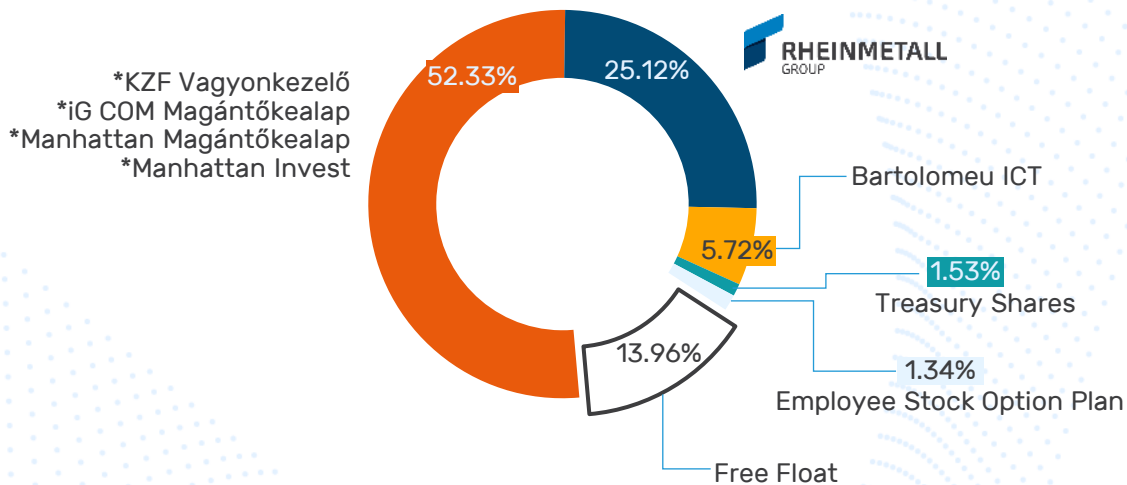
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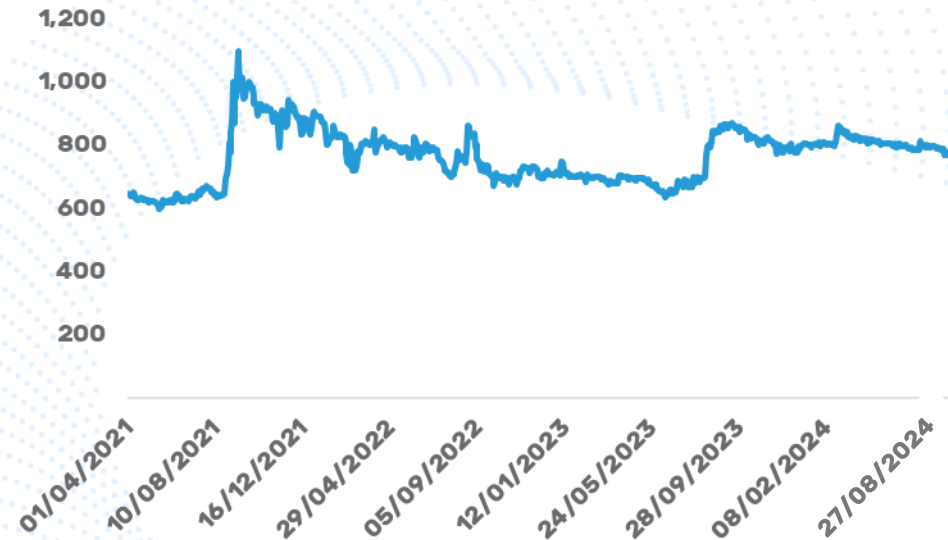


# CURRENT SHAREHOLDER INFORMATION

## KEY SHAREHOLDERS AS OF 30TH JUNE 2024



## SHARE PRICE PERFORMANCE (HUF)



4iG is part of The Austrian Wiener Börse  
region CECE Index

**4iG** Market Cap  
(27th August 2024)  
**HUF 232 Bn**

**BÉT**  
PRIME  
MARKET  
Listed on the Prime Market of  
the Budapest Stock Exchange

\*Gellért Jászai's direct control  
Source: BÉT

**Q2 & H1 2024 RESULTS**  
**(UNAUDITED)**

4iG Group (HUF Mn)	Q2 2023 (modified) <sup>2</sup>	One-off items <sup>3</sup>	Q2 2023 (normalized)	Q2 2024	% change
Net Revenues	151,069	-	151,069	170,738	13%
Other operating income	14,819	-14,712	107	40	-63%
<b>Total income</b>	<b>165,888</b>	<b>-14,712</b>	<b>151,176</b>	<b>170,778</b>	<b>13%</b>
Capitalised value of own produced assets	4,010	-431	3,579	4,690	31%
Cost of Goods and Services Sold	-40,710	-	-40,710	-43,011	6%
Operating expenses	-34,419	-	-34,419	-36,483	6%
Personnel expenses	-25,005	-	-25,005	-30,525	22%
Other expenses	-10,769	-	-10,769	-9,086	-16%
<b>Operating costs</b>	<b>-110,903</b>	<b>-</b>	<b>-110,903</b>	<b>-119,105</b>	<b>7%</b>
<b>EBITDA</b>	<b>58,995</b>	<b>-15,143</b>	<b>43,852</b>	<b>56,363</b>	<b>29%</b>
EBITDA margin	39%	-	29%	33%	-
Depreciation and amortisation	-40,583	-	-40,583	-46,145	14%
<b>EBIT</b>	<b>18,412</b>	<b>-15,143</b>	<b>3,269</b>	<b>10,218</b>	<b>213%</b>
Financial income	16,130	-	16,130	2,061	-87%
Financial expenses	-18,477	-	-18,477	-16,186	-12%
<b>Profit before taxes (PBT)</b>	<b>16,065</b>	<b>-15,143</b>	<b>922</b>	<b>-3,907</b>	<b>n/a</b>
Income taxes	-1,603	-	-1,603	-1,317	-18%
<b>Profit / Loss after Tax</b>	<b>14,462</b>	<b>-15,143</b>	<b>-681</b>	<b>-5,224</b>	<b>667%</b>
<b>Profit / Loss after Tax adjusted for PPA<sup>1</sup></b>	<b>19,646</b>	<b>-15,143</b>	<b>4,503</b>	<b>622</b>	<b>-86%</b>

- **Net Sales Revenue:** The increase in net sales revenue is mainly due to the effect of CPI based price correction on revenue (+ HUF 9.1 billion), the B2B and B2C mobile performance of the Hungarian and foreign telecommunications companies (+ HUF 4.7 billion), and the expansion of project-based telecommunications, IT and broadcasting activities (+ HUF 5.2 billion).
- **EBITDA:** Despite the inflationary pressure on salaries and wages, the Group's operating costs increased to a lesser extent, which, together with the increase in net sales revenue, had a positive effect on the normalized EBITDA margin (increase from 29% to 33%).
- **Depreciation and amortisation:** Depreciation and amortisation has increased due to the Vodafone purchase-price allocation impact for depreciation (HUF 2.9 billion impact as of Q2 2024) as well as the subsequent depreciation of last year's investments and the IFRS depreciation resulting from increased lease expenses.
- **Financial income and expenses:** Compared to the same period of the previous year, financial income (realized and unrealized exchange rate gains; Q2 2024 total: HUF 1.4 billion, Q2 2023: HUF 14.1 billion) decreased significantly due to unfavorable exchange rates for the Company.

<sup>1</sup> PPA: Purchase Price Allocation

<sup>2</sup> Both the presentation of the profit and loss statement and the reporting currency FX rate (switching from Raiffeisen commercial to Hungarian National Bank rate) has been modified resulting in the previously reported Q2 2023 numbers restated

<sup>3</sup> One-off gain realised in connection with tangible, intangible and right-of-use assets and related liabilities sold in a batch.

4iG Group (HUF Mn)	H1 2023 (modified) <sup>2</sup>	One-off items <sup>3</sup>	H1 2023 (normalized)	H1 2024	% change
Net Revenues	266,247	-	266,247	328,398	23%
Other operating income	17,513	-14,712	2,801	7,709	175%
<b>Total income</b>	<b>283,760</b>	<b>-14,712</b>	<b>269,048</b>	<b>336,107</b>	<b>25%</b>
Capitalised value of own produced assets	5,357	-431	4,926	8,446	71%
Cost of Goods and Services Sold	-73,785	-	-73,785	-82,181	11%
Operating expenses	-58,478	-	-58,478	-69,875	19%
Personnel expenses	-44,279	-	-44,279	-55,292	25%
Other expenses	-17,308	-	-17,308	-26,709	54%
<b>Operating costs</b>	<b>-193,850</b>	<b>-</b>	<b>-193,850</b>	<b>-234,057</b>	<b>21%</b>
<b>EBITDA</b>	<b>95,267</b>	<b>-15,143</b>	<b>80,124</b>	<b>110,496</b>	<b>38%</b>
EBITDA margin	36%	-	30%	34%	
Depreciation and amortisation	-73,185	-	-73,185	-90,450	24%
<b>EBIT</b>	<b>22,082</b>	<b>-15,143</b>	<b>6,939</b>	<b>20,046</b>	<b>189%</b>
Financial income	30,233	-	30,233	5,785	-81%
Financial expenses	-37,508	-	-37,508	-45,133	20%
<b>Profit before taxes (PBT)</b>	<b>14,807</b>	<b>-15,143</b>	<b>-336</b>	<b>-19,302</b>	<b>5645%</b>
Income taxes	-1,518	-	-1,518	-3,987	163%
<b>Profit / Loss after Tax</b>	<b>13,289</b>	<b>-15,143</b>	<b>-1,854</b>	<b>-23,289</b>	<b>1156%</b>
<b>Profit / Loss after Tax adjusted for PPA<sup>1</sup></b>	<b>21,631</b>	<b>-15,143</b>	<b>6,488</b>	<b>-11,715</b>	<b>n/a</b>

- Net Sales Revenue:** The significant increase compared to the same period of the previous year is due to the annualization effect of Vodafone (25.1 billion HUF positive effect thanks to the acquisition of Vodafone at the end of January 2023), the effect of CPI based price corrections on revenue (+ HUF 18.5 billion), the increase in project-based revenue (telecommunications and IT segment) (+ HUF 8.4 billion) and the increasing performance of the foreign telecommunications subsidiaries (+ HUF 5.6 billion).
- EBITDA:** EBITDA growth normalized with the one-off items in relation to H1 2023 and H1 2024 amounted to HUF 30.3 billion, to which Vodafone's annualization effect of HUF 9.2 billion is contributed (due to the acquisition of the subsidiary on 31 January 2023), and the positive effect of increased sales on EBITDA. Operating costs also increased in H1 2024 to a lesser extent than sales compared to the same period of the previous year, which resulted in a 4 percentage point increase in normalized EBITDA margin.
- Depreciation and amortisation:** In H1 2024, the full impact of depreciation and amortization related to Vodafone, which last year was only accounted for five months (HUF 6.8 billion increase in comparison with the same period of previous year), is reflected, thanks to the subsidiary's acquisition at the end of January 2023. Additionally, the full unfavorable impact of the purchase price allocation on depreciation (HUF 6.3 billion) is also included. Beyond the acquisition impact, subsequent depreciation of last year's investments and the IFRS depreciation resulting from increased lease expenses are also reflected in the figures.
- Financial income and expenses:** In H1 2024, profit and loss statement reflects the full half-year interest expense related to the Vodafone acquisition loan (due to the acquisition of the subsidiary on 31 January 2023), while due to unfavorable exchange rates for the Company, the Group recorded an unrealized foreign exchange loss of HUF 9.9 billion in connection with the Vodafone acquisition loan in the current period, whereas an unrealized foreign exchange gain of HUF 14.8 billion\* was accounted for in the same period of the previous year.

<sup>1</sup>PPA: Purchase Price Allocation

<sup>2</sup>Both the presentation of the profit and loss statement and the reporting currency FX rate (switching from Raiffeisen commercial to Hungarian National Bank rate) has been modified resulting in the previously reported H1 2023 numbers restated

<sup>3</sup>One-off gain realised in connection with tangible, intangible and right-of-use assets and related liabilities sold in a batch.

\*Modified data

# FINANCIALS: H1 2024 PPA ADJUSTED P&L



4iG Group (HUF Mn)	H1 2024 (actual)	PPA <sup>1</sup> adjustment	Unrealized FX difference adjustment	H1 2024 Adjusted
Net Revenues	328,398	-	-	328,398
Other operating income	7,709	-	-	7,709
<b>Total income</b>	<b>336,107</b>	-	-	<b>336,107</b>
Capitalised value of own produced assets	8,446	-	-	8,446
Cost of Goods and Services Sold	-82,181	-	-	-82,181
Operating expenses	-69,875	-	-	-69,875
Personnel expenses	-55,292	-	-	-55,292
Other expenses	-26,709	① 70	-	-26,639
<b>Operating costs</b>	<b>-234,057</b>	<b>70</b>	-	<b>-233,987</b>
<b>EBITDA</b>	<b>110,496</b>	<b>70</b>	-	<b>110,566</b>
<i>EBITDA margin</i>	34%	-	-	34%
Depreciation and amortisation	-90,450	② 12,324	-	-78,126
<b>EBIT</b>	<b>20,046</b>	<b>12,394</b>	-	<b>32,440</b>
Financial income	5,785	-	-	5,785
Financial expenses	-45,133	③ 383	④ 10,203	-34,547
<b>Profit before taxes (PBT)</b>	<b>-19,302</b>	<b>12,777</b>	<b>10,203</b>	<b>3,678</b>
Income taxes	-3,987	⑤ -1,203	-	-5,190
<b>Profit / Loss after Tax</b>	<b>-23,289</b>	<b>11,574</b>	<b>10,203</b>	<b>-1,512</b>

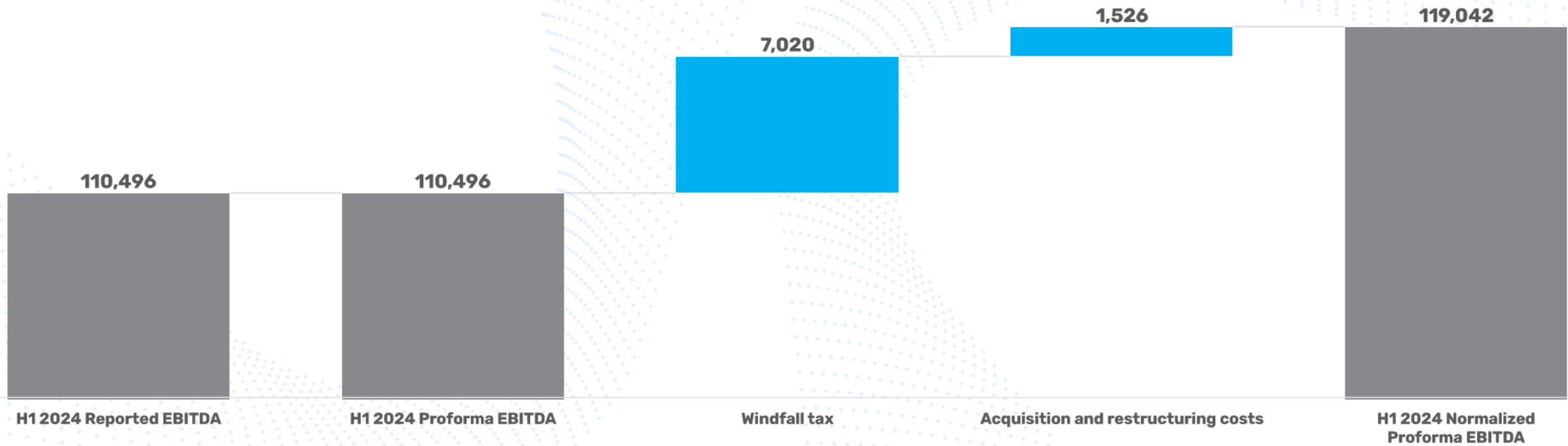
- ① **Other expenses:** negative impact of disposed assets during the current period, revalued at the time of acquisition: **HUF 70 million**
- ② **Depreciation and amortization:** a cumulative profit-deteriorating effect of depreciation of **HUF 12,324 million** related to the revaluation gain/loss for the assets acquired in a business combination in the previous years
- ③ **Financial expenses:** additional interest expenses of **HUF 383 million** related to loans evaluated at fair value
- ④ **Unrealized FX difference:** non-cash, profit-deteriorating effect of reporting date revaluation of assets and liabilities denominated in foreign currencies: **HUF 10,203 million**
- ⑤ **Income taxes:** profit-improving impact of deferred taxes of **HUF -1,203 million** related to temporary differences arising from fair valuations

<sup>1</sup>PPA: Purchase Price Allocation

# FINANCIALS: H1 2024 NORMALIZED PROFORMA EBITDA BRIDGE



## H1 2024 Normalized Proforma EBITDA Bridge (HUF Mn)



Note:

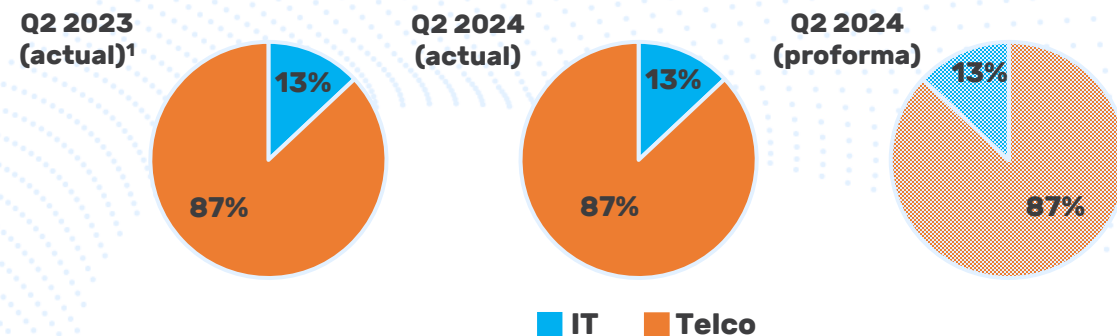
- proforma means: the respective companies acquired would have been part of 4iG Group from 1st Jan 2023
- normalized means: eliminating non-recurring, extraordinary, and irregular or non-core expenses and income
- PPA means: Purchase Price Allocation

# BREAKDOWN BY SEGMENTS: Q2 2024

## Net Revenue Split (HUF Mn)

Net Revenues (HUF Mn)	Q2 2023 (actual) <sup>1</sup>	Q2 2023 (proforma)	Q2 2024 (actual)	Q2 2024 (pro forma)
IT	19,396	19,396	22,457	22,457
Telco	134,428	134,428	148,422	148,422
Holding <sup>2</sup>	1,588	1,588	2,277	2,277
Eliminations <sup>3</sup>	-4,343	-4,343	-2,418	-2,418
<b>Total</b>	<b>151,069</b>	<b>151,069</b>	<b>170,738</b>	<b>170,738</b>

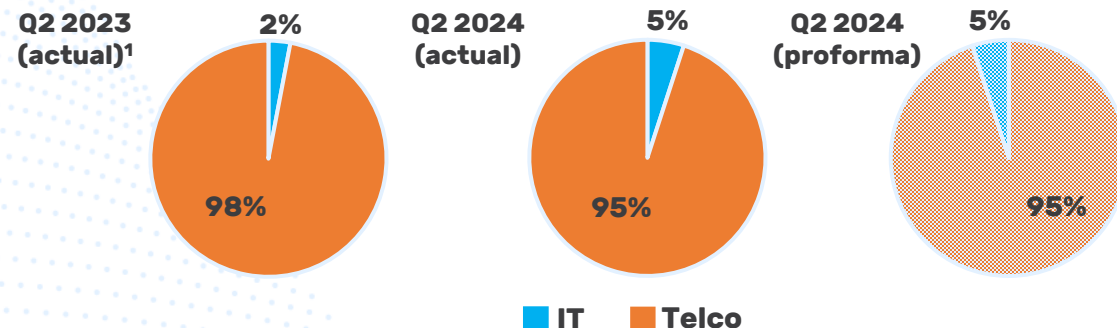
## Net Revenue Split<sup>4</sup> (% of total)



## EBITDA Split (HUF Mn)

EBITDA (HUF Mn)	Q2 2023 (actual) <sup>1</sup>	Q2 2023 (proforma)	Q2 2024 (actual)	Q2 2024 (pro forma)
IT	961	961	2,803	2,803
Telco	45,582	45,582	59,001	59,001
Holding <sup>2</sup>	12,474	12,474	-5,085	-5,085
Eliminations <sup>3</sup>	-22	-22	-356	-356
<b>Total</b>	<b>58,995</b>	<b>58,995</b>	<b>56,363</b>	<b>56,363</b>

## EBITDA Split<sup>4</sup> (% of total)



<sup>1</sup> Modified actual results

<sup>2</sup> Holding Segment: includes expenses related to strategic and operational governance of the Group and the one-off items not allocated to the operative segment.

<sup>3</sup> Elimination of the intra-segment transactions within the Group

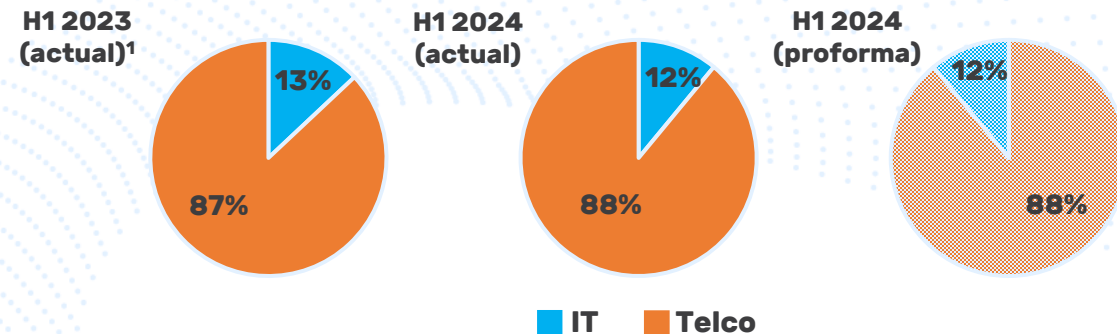
<sup>4</sup> Note: Net Revenue and EBITDA impacts of Eliminations and Holding segment are excluded from the total for Net Revenue and EBITDA split calculation purposes displayed on the charts

# BREAKDOWN BY SEGMENTS: H1 2024

## Net Revenue Split (HUF Mn)

Net Revenues (HUF Mn)	H1 2023 (actual) <sup>1</sup>	H1 2023 (proforma)	H1 2024 (actual)	H1 2024 (proforma)
IT	33,840	33,840	40,157	40,157
Telco	235,162	261,150	293,703	293,703
Holding <sup>2</sup>	1,588	1,588	3,731	3,731
Eliminations <sup>3</sup>	-4,343	-4,343	-9,193	-9,193
<b>Total</b>	<b>266,247</b>	<b>292,235</b>	<b>328,398</b>	<b>328,398</b>

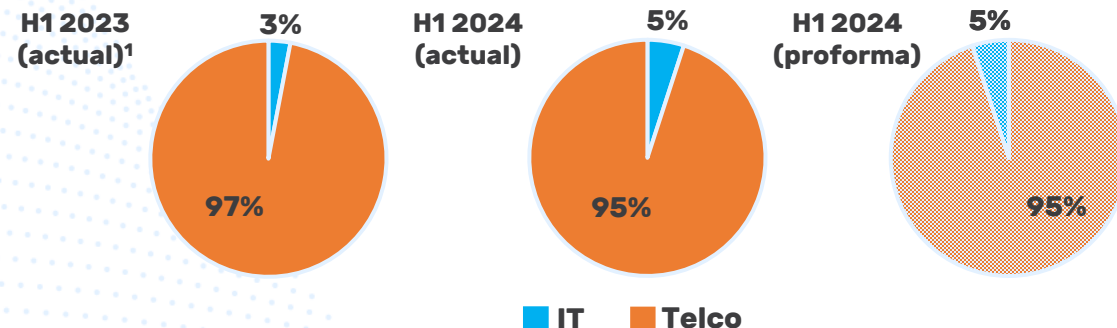
## Net Revenue Split<sup>4</sup> (% of total)



## EBITDA Split (HUF Mn)

EBITDA (HUF Mn)	H1 2023 (actual) <sup>1</sup>	H1 2023 (proforma)	H1 2024 (actual)	H1 2024 (proforma)
IT	2,338	2,338	5,500	5,500
Telco	82,996	88,078	112,701	112,701
Holding <sup>2</sup>	9,955	9,955	-7,228	-7,228
Eliminations <sup>3</sup>	-22	-22	-477	-477
<b>Total</b>	<b>95,267</b>	<b>100,349</b>	<b>110,496</b>	<b>110,496</b>

## EBITDA Split<sup>4</sup> (% of total)



<sup>1</sup> Modified actual results

<sup>2</sup> Holding Segment: includes expenses related to strategic and operational governance of the Group and the one-off items not allocated to the operative segment.

<sup>3</sup> Elimination of the intra-segment transactions within the Group

<sup>4</sup> Note: Net Revenue and EBITDA impacts of Eliminations and Holding segment are excluded from the total for Net Revenue and EBITDA split calculation purposes displayed on the charts

# BREAKDOWN BY SEGMENTS: Q2 & H1 2024



## Net Revenue Split (HUF Mn)

Net Revenues (HUF Mn)	Q2 2023 (act) <sup>1</sup>	Q2 2023 (pf)	Q2 2024 (act)	Q2 2024 (pf)	H1 2023 (act) <sup>1</sup>	H1 2023 (pf)	H1 2024 (act)	H1 2024 (pf)
IT	19,396	19,396	22,457	22,457	33,840	33,840	40,157	40,157
Telco	134,428	134,428	148,422	148,422	235,162	261,150	293,703	293,703
Holding <sup>2</sup>	1,588	1,588	2,277	2,277	1,588	1,588	3,731	3,731
Eliminations <sup>3</sup>	-4,343	-4,343	-2,418	-2,418	-4,343	-4,343	-9,193	-9,193
<b>Total</b>	<b>151,069</b>	<b>151,069</b>	<b>170,738</b>	<b>170,738</b>	<b>266,247</b>	<b>292,235</b>	<b>328,398</b>	<b>328,398</b>

## EBITDA Split (HUF Mn)

EBITDA (HUF Mn)	Q2 2023 (act) <sup>1</sup>	Q2 2023 (pf)	Q2 2024 (act)	Q2 2024 (pf)	H1 2023 (act) <sup>1</sup>	H1 2023 (pf)	H1 2024 (act)	H1 2024 (pf)
IT	961	961	2,803	2,803	2,338	2,338	5,500	5,500
Telco	45,582	45,582	59,001	59,001	82,996	88,078	112,701	112,701
Holding <sup>2</sup>	12,474	12,474	-5,085	-5,085	9,955	9,955	-7,228	-7,228
Eliminations <sup>3</sup>	-22	-22	-356	-356	-22	-22	-477	-477
<b>Total</b>	<b>58,995</b>	<b>58,995</b>	<b>56,363</b>	<b>56,363</b>	<b>95,267</b>	<b>100,349</b>	<b>110,496</b>	<b>110,496</b>

<sup>1</sup> Modified actual results

<sup>2</sup> Holding Segment: includes expenses related to strategic and operational governance of the Group and the one-off items not allocated to the operative segment.

<sup>3</sup> Elimination of the intra-segment transactions within the Group

### HUNGARY

- **Vodafone's** Q2 revenue growth was 12.5% in Q2 (YoY): primarily driven by B2C and B2B mobile services, as well as B2C fixed services. This growth was fueled by successful price increases and customer base expansion in B2C mobile. Additionally, wholesale activities contributed to revenue growth, although mobile incoming revenues declined mainly due to MTR rate changes, and equipment sales were lower year-over-year. EBITDA increased by 27.1%.
- Q2 revenue at **DIGI** grew by 16%, primarily driven by a 14% inflationary price increase that boosted both fixed and mobile B2C revenues. YoY EBITDA rose by 8%.
- In Q2 2024, **Invitech's** revenues grew by 18% compared to Q2 2023, driven by newly acquired customers, newly implemented services, contract renewals, and an annual price increase. EBITDA increased by 16% during the same period.
- **Antenna Hungária's** Q2 revenues have increased in almost every category, primarily due to price indexation in TV and Radio Broadcast, which contributed an increase of HUF 861 million, representing 25% year-over-year growth and 66% of the total revenue increase from Q2 2023 to Q2 2024. Additionally, the development of the GDPR erasing service contributed HUF 335 million, a 120% increase year-over-year, accounting for 26% of the total increase.
- Despite unfavorable macro conditions, strong competition, and a lack of EU development funds, the **IT division** improved its Q2 results by 20%. During this period, EBITDA grew by 165%.

### ALBANIA

- In Q2, **ONE Albania's** revenues increased compared to Q2 2023, primarily driven by a 51% growth in the B2C mobile postpaid customer segment, adding €3.5 million, and a positive seasonal impact on wholesale revenues. Visitor roaming rose by 16%, and transit revenues increased by 61%, contributing an additional €1.3 million.

### MONTENEGRO

- In Q2, **ONE Crna Gora** experienced strong growth, with top-line revenues increasing by 8% and net results by 7%, primarily driven by the B2C postpaid segment. The main contributors to this growth were a combination of revenues from subscriptions, traffic, and handset sales.

# Q2 2024 B/S – FINANCIAL DEBT AND CAPITALISATION



FINANCIAL DEBT (30 JUNE 2024)	HUF Mn
Credits & loans & bonds (long-term)	757,078
Other long-term liabilities	2,664
Finance lease liabilities (long-term)	125,562
Provisions (short & long-term)	12,885
Credits & loans (short-term)	12,898
Finance lease liabilities (short-term)	27,457
<b>TOTAL DEBT</b>	<b>938,544</b>
Cash and cash equivalents	50,873
<b>NET DEBT</b>	<b>887,671</b>

CAPITALISATION	as of 27th AUG 2024
Share Price (HUF)	775
Total Number of Shares	299,074,974
<b>MARKET CAP (HUF Mn)</b>	<b>231,783</b>
<b>NET DEBT (HUF Mn) (30 JUNE 2024)</b>	<b>887,671</b>
<b>ENTERPRISE VALUE (HUF Mn)</b>	<b>1,119,454</b>

# Q2 2024 IMPORTANT EVENTS TO DATE

# 4iG GROUP TO ACQUIRE A 100% STAKE IN HUNGARY'S PR-TELECOM TÁVKÖZLÉSI ZRT.



## Details



- **4iG Group signed** a sale and purchase agreement to **acquire 100% stake in PR-Telecom Távközlési Zrt.** (PR-Telecom), a regional fixed line telecommunication operator in Hungary. The buyout of the regional 3P telecoms company, which provides television, internet and fixed telephone services, will allow 4iG Group to further increase its customer base and fixed network coverage in Hungary.
- Hungarian-owned PR-Telecom operates its own network infrastructure, offering television, internet, and fixed voice services across ten counties and close to 200 settlements.
- The acquisition will expand 4iG Group's access network by **250,000 households**, enhance its customer base by **55,000**, and add **3,400 kilometers** of fixed infrastructure.
- The change of ownership will not affect PR-Telecom customers, who will continue to receive services under the same conditions as before.

# 4iG GROUP TO ACQUIRE DIRECT ONE'S SATELLITE CUSTOMER BASE



## Details



- **DIGI Távközlési és Szolgáltató Kft.**, signed a sale and purchase agreement with **Canal+ Luxembourg S.à.r.l.** and its **Hungarian subsidiaries Eviso Hungary Kft.** and **Canal+ Distribution Hungary Kft.**, for the **acquisition** of the **Hungarian satellite customer base of Direct One**, and optionally for the acquisition of its cable television portfolio, depending on the consent of the local operators.
- Through this acquisition, 4iG Group will add **155,000 satellite subscribers** into its customer base, solidifying its dominant position in Hungarian satellite broadcasting with the collective customers of DIGI and Direct One.
- Direct One provides a broad selection of packages featuring over 119 local and international channels in HD and UHD quality, along with premium movie and series channels.

# 4iG GROUP AND RTL HUNGARY HAVE CONCLUDED A STRATEGIC DISTRIBUTION AGREEMENT



## Details



- The **4iG Group** and **RTL Hungary** have entered into a **strategic partnership agreement**, which covers the distribution of RTL Hungary's television channels and the RTL+ streaming service, as well as cooperation in the areas of program production.
- As part of the agreement, from January 2025, **4iG Group** and **RTL Hungary will exclusively sell and distribute** the **RTL+ streaming service** among domestic telecommunications providers.
- As a result, Vodafone Hungary and DIGI customers will have access to the full range of RTL+ content in their television packages, including UEFA Champions League matches.
- In the coming years, the 4iG Group's broadcast production business will assist RTL Hungary in broadcasting UEFA Champions League matches.

# TELECOM EGYPT AND 4iG GROUP TO PARTNER IN MODERNIZING EGYPT'S DIGITAL INFRASTRUCTURE



## Details



- After signing an initial MoU in October and terms of cooperation in February 2024 for a high-capacity subsea cable between Egypt and Albania, **Telecom Egypt** and **4iG signed another MoU in June 2024**. This latest agreement **aims to establish a joint venture** to develop, operate, and market Fiber To-The-Home (FTTH) and Fiber-To-The-Site (FTTS) infrastructure on a wholesale basis in Egypt.
- The partnership aims to establish a cutting-edge fiber network that will provide at least six million households with access to a state-of-the-art, high-speed network in the future.
- Under the terms of the agreement, the joint venture plans to invest approximately **USD 600 million** into developing Egypt's fiber access infrastructure within the next ten years.

# DEPUTY PRIME MINISTER OF NORTH MACEDONIA AND 4iG GROUP CHAIRMAN MEET IN BUDAPEST



## Details



- During an official visit to Budapest, North Macedonia's Deputy Prime Minister and Minister for Transport, Aleksandar Nikoloski, engaged in a productive discussions with the Chairman of 4iG Group.
- In the meeting held in the Hungarian capital, Gellért Jászai, Chairman of 4iG Group, expressed strong interest in **exploring opportunities to enter the North Macedonian telecommunications market to offer mobile and fixed telecommunications services.**
- As a prominent regional IT and telecommunications company with a proven history of driving digital transformation across various sectors, the initiative aligns perfectly with 4iG Group's strategy to expand its presence in the Western Balkans.
- During the official meeting, both parties emphasized the importance of digital infrastructure development for economic and social progress.

Q&A

# 4iG

4iG Nyrt. | 1013 Budapest,  
Krisztina körút 39. | Tel.: +36 1 270 7600  
E-mail: [info@4ig.hu](mailto:info@4ig.hu) | Web: [www.4ig.hu](http://www.4ig.hu)



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